

To:

Ms. CHOI Suk Han, Annie  
Commissioner for Innovation and Technology  
[annie.choi@itc.gov.hk](mailto:annie.choi@itc.gov.hk)



9 May 2016

Dear Ms. Choi,

**Views of the HKISPA regarding Pilot Technology Voucher Programme**

The Financial Secretary has announced a \$500 million Pilot Technology Voucher Programme under the Innovation & Technology Fund in the Budget 2016-17 to encourage SMEs in Hong Kong to adopt new technology solutions and enhance productivity. The Hong Kong Internet Service Providers Association (HKISPA) believes this is a strategically right move for long-term development of Hong Kong.

It also came to the attention of the HKISPA, and its members, that the scope of eligible technologies and services to the program is not being openly discussed nor consulted among stakeholders of related industry.

The HKISPA would therefore like to state its stance as follows:

1. ISPs in Hong Kong have always been promoting new technologies to end-users. Ever since the age of the dawn of the Internet through telephone dialup, ISPs have invested and promoted new technologies like xDSL broadbands, Optical Fiber backbones and Passive Optical Networks to the latest speeds of up to 10G.
2. To further advance the network of Hong Kong, ISPs are also rolling out new Layer 2 services and Metro-Ethernet services to enterprises to lay the foundation for new technologies like Software Defined Networks and Internet of Things (IoT). The full skeleton of related services offered by ISPs also includes IPv6, security, content distribution technologies etc., which all are readily accessible to enterprises large to small. Adoption of these technologies will be vital in forming the fabric for cloud, big data, and for smart city initiatives.
3. **ISPs would like to stress the importance of including Internet services as above named in the scope of eligible solutions under the Pilot Technology Voucher Programme.** It is a necessity for SMEs of Hong Kong to adopt these new technologies for cloud and big-data applications, and to ready themselves as part of the 'Smart City' vision that the Government has put forward in recent years.

Thank you for your attention and our organization would be keen to elaborate should there be a meeting or an opportunity to present our views stated above.

A handwritten signature in black ink, appearing to read 'Lento Yip', with a long, sweeping underline.

Lento Yip  
Chairman  
Hong Kong Internet Service Providers Association